

**TERMSHEET**

**Property Type** Laguna Standard Residence

**Location** Laguna Village Residences Phase 8

| Plot | Area (SQM)<br>(Land Plot) <sup>1</sup> | Area (SQM)<br>(Built-up Area) <sup>1</sup> | Price<br>(THB) <sup>2</sup> | Plot | Area (SQM)<br>(Land Plot) <sup>1</sup> | Area (SQM)<br>(Built-up Area) <sup>1</sup> | Price<br>(THB) <sup>2</sup> |
|------|--|--|-----------------------------|------|--|--|-----------------------------|
| 1    | 1,486                                  | 671  | 39,600,000                  | 9    | 1,414                                  | 671  | SOLD                        |
| 2    | 1,266                                  | 671  | 39,900,000                  | 10   | 1,405                                  | 671  | 41,200,000                  |
| 3    | 1,382                                  | 671  | 39,900,000                  | 11   | 1,280                                  | 671  | 39,300,000                  |
| 4    | 1,370                                  | 671  | 40,800,000                  | 12   | 1,265                                  | 671  | 39,900,000                  |
| 5    | 1,244                                  | 671  | SOLD                        | 13   | 1,340                                  | 671  | SOLD                        |
| 6    | 1,376                                  | 671  | RESERVED                    | 14   | 1,303                                  | 671  | RESERVED                    |
| 7    | 1,278                                  | 671  | 40,000,000                  | 15   | 1,034                                  | 671  | 35,900,000                  |
| 8    | 1,450                                  | 671  | 41,500,000                  | 16   | 1,282                                  | 671  | 37,700,000                  |

**Notes**

1. Areas and dimensions are approximate and subject to final survey and change.
2. Prices include standard fixtures and equipment and do not include loose furniture.
3. Concrete structure substantially completed.
4. Roof, brickwork and rendering substantially completed.
5. Electrical conduits, pipework and plastering substantially completed.
6. Interest will be applied to the deferred balance as outlined under Financing Options.
7. Price and payment terms listed are effective from the date of this term sheet and are subject to change without notice.

**Benefits** Complimentary membership to The Sanctuary Club (terms and conditions apply)  
Complimentary regular golf membership at Laguna Phuket Golf Club.

**Reservation** Required to sign reservation form and pay a reservation fee of THB 100,000.

**Rental Program** Properties may be placed in a rental program operated by Angsana Villas Resort Phuket. Buyers participating in the rental program are entitled to 60 days complimentary use every year (terms and conditions apply). Buyers may opt out of the rental program by providing six months advance written notification.

| Construction Payment Term                                  | Of Selling Price |
|--|------------------|
| 1st Payment upon signing contract                          | 20%              |
| 2nd Payment when construction is 25% complete <sup>3</sup> | 20%              |
| 3rd Payment when construction is 50% complete <sup>4</sup> | 20%              |
| 4th Payment when construction is 75% complete <sup>5</sup> | 20%              |
| 5th Payment upon completion of construction                | 20%              |
| <b>Total</b>   | <b>100%</b>      |

**Ownership** Buildings, furniture, fixtures and equipment are sold as freehold. Land is sold as leasehold. Leases are registered with government authorities (up to maximum period permitted - currently 30 years) and are renewable.

| Deferred Payment Plan                                      | Of Selling Price |
|--|------------------|
| 1st Payment upon signing contract                          | 20%              |
| 2nd Payment when construction is 25% complete <sup>3</sup> | 10%              |
| 3rd Payment when construction is 50% complete <sup>4</sup> | 10%              |
| 4th Payment when construction is 75% complete <sup>5</sup> | 10%              |
| Post construction payments <sup>6</sup>                    | 50%              |

**Contact Details** Please contact our Property Sales Staff for further information. They may be contacted by telephone at +66 (0)64 0719767 or via email at phuketrealhome@gmail.com.

| Financing Options                  | Interest rate |
|------------------------------------|---------------|
| 1 year ( 4 quarterly installments) | 3%            |
| 3 year (12 quarterly installments) | 5%            |
| 5 year (20 quarterly installments) | 7%            |

**Website** www.phuketrealhome.com

Updated on: 12/06/2020